Datacop

Problem

- Few engaging/cost effective tools exist for exploring data-focused careers
- Few educational tools give people worthwhile knowledge and real world experience to put on their resume

Solution

Datacoop is a platform for everything you need to know about learning data. You'll gain real world experience by doing real world projects.

What's going on in the industry?

- STEM in schools
- (BLS) forecasts a 22% employment growth for mathematicians from 2008 to 2018.
- Demand for data scientists is growing
- Education costs are rising
- New types of educational tools are launching: from Khan Acdemy & Udemy to experiential learning games, and more...

Who's it for?

- Primary Target Audience
 - -18 30 (recent graduates)
- Secondary Target Audience:
 - 1) institutions
 - 2) companies offering work-training programs and team-building tools
 - 3) sponsorship companies (advertisers) offering promotions.

So, how does it work?

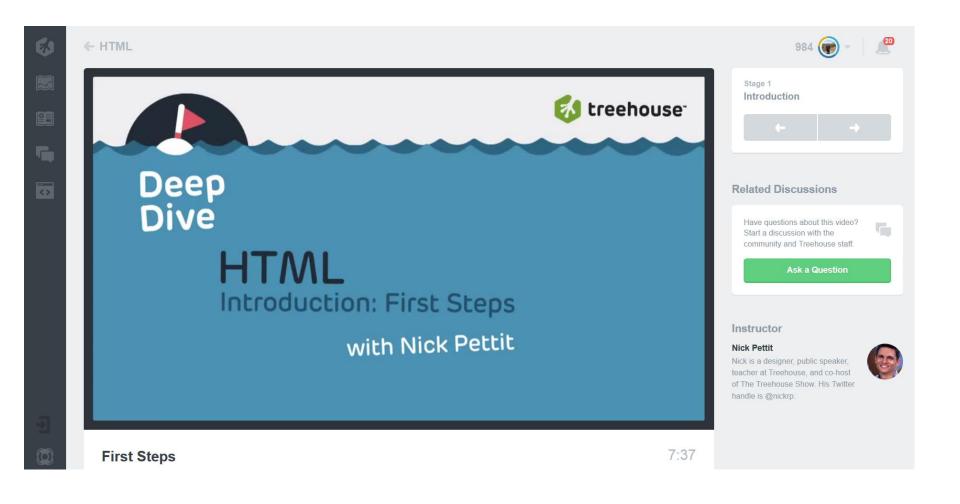
Topics [DRAFT]

- Statistics General
 - Basic Problems
 - Intermediate
 - Pro
- Statistical Modeling Programs
 - SAS, JMP, R, SPSS and SQL
- Fundamental Modeling Techniques
 - K-Nearest Neighbors Classification, Naïve Bayes Classification, Regression & Regularization, Logistics Regression, K-Means Clustering with R
- Excel
 - Basics
 - Intermediate
 - Pro
- Quantitative Finance
- Digital Marketing
 - Introduce you to tools out there (Returnpath, Optimizely, Clicktale, etc)
 - Marketing analytics

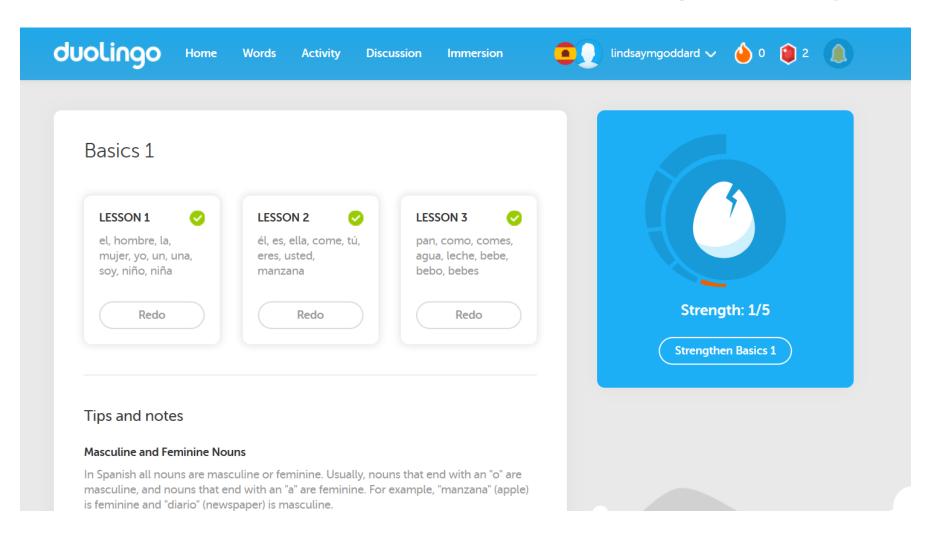
Guides: Features

- "Guides you" through a specific topic
- Step-by-step
- Short video lectures from instructors
- Space to practice the problems
- Quiz

Guides: Look-and-Feel (1 of 2)



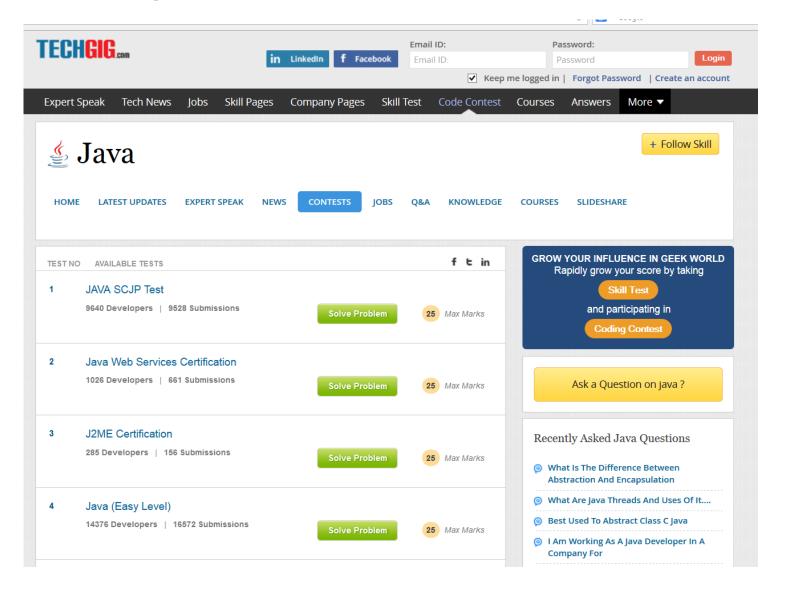
Guides: Look-and-Feel (2 of 2)



Projects: Features

- A problem is posted and you have to solve it
 - Takes you step by step, but doesn't give you the right or wrong answer
 - Relates to the courses
 - Can put it on your resume
 - Some projects are posted/sponsored by employers

Projects: Look-and-Feel



Homepage

[COMING SOON]

Audience Size: MILLIONS

- Demand for statisticians alone is growing

 predicted to need 4.4 million big data
 mining experts by 2015
- Statistics is useful for a variety of careers (e.g., finance, marketing, etc.)

Market Size

Competitive Market Outlook



What else is out there?

Datamonkey

- Codeacademy for learning data
- Do it yourself you follow the prompt and type in the answer. It's either right or wrong.
- Simple exercises (lacking more advanced topics)
- Does not offer projects that are resumeworthy
- Free
- Not as engaging as video mixed with exercises

Other Competitors

- Apps and websites with similar, interactive content for accounting and finance
- Print and interactive textbooks

http://stattrek.com/

Skills-focused companies

 Degree granting programs







Financials

Monthly subscription price gets you access to all content

- \$15.00/month
- \$25.00/month for advanced features

Strengths

- Offerings
- Formatting
- Easy-to-understand
- Engaging
- Depth of information
- Real-world practice material
- Affordable
- Resume building
- Promotes Independent learning
- Academic experts

Weaknesses

- Motivation
- Updating content

Opportunities

- Certification section
- Develop portable guides (apps, ebooks)
- Develop a recruitment features
- Have "statistics challenges"
- Expand into other subject areas
- Partner with companies that can produce the content for us
- Make tiered pricing offers

Threats

- Tied to education and employment trends
- Larger companies with more resources and brand recognition, moving into the market

Why Invest?

- Gives people practical skills (solves a big educational problem crisis)
- The market is ripe
- Audience size is large
- Connects employer needs with capable potential employees.
- Our team